CAPABILITY STATEMENT

Service Disabled Veteran Owned Small Business

DUNS: 068209290 CAGE Code: 3YTG3 Web Site: DAPA: SPO200-20-H-0020

WSI is an authorized Reseller with McKesson Medical-Surgical/Medical-Surgical Government Solutions/Medical-Surgical Minnesota Supply and is engaged in the business of wholesale distribution of medical-surgical products and equipment, nutritionals, general merchandise and the provision of related goods and services. As a SDVOSB, WSI currently has established a DAPA (Distribution and Pricing Agreement) through the Defense Logistics Agency Troop Support's (DLA Troop Support) Medical/Surgical Prime Vendor (MSPV) Program.

What Differentiates WSI?

The long-term success of WSI depends upon the skills and performance of its management/industry partners, and the continuous improvement processes to prevent non-conformance(s) and improve processes.

Williams-Sterling, Inc. (WSI) provides strategic consulting services to commercial, not-for-profit and government organizations. Our accomplishments are a direct result of the focus and specialty protocols we provide in the planning, design/organization, implementation and logistical support functions of a project.

Core Capabilities

WSI is the One-Stop Solutions provider and consultancy to provide worldwide support to DLA Distribution, America's Warfighters and other federal agencies, its programs and logistical needs. Our team is proficient in its global knowledge and understanding of:

- Commercial-off-the-Shelf Items
- Operational Efficiency Management
- Transportation Planning & Management
- FOB Logistics Planning

McKesson Medical-Surgical Reseller

FSC Codes:	65 II A; 65 II C; 65II F; 4110;
	4610;6515; 6530; 6540; 6545;
	6625; 6630; 6640; 6650; 6665; 6670;
	6910

NAIC Codes: 339112; 339113; 423450; 621512;



 FSC Codes:
 L091; 6820; 6830; 6850; 9110; 9130; 9140; 9150; 9160

NAIC Codes: 211111; 211112; 221210; 324199; 325110; 325120; 325998; 424690

Past Performance



James H. Williams Chairman

wsi-inc.net

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**Accept Government credit cards